



The Virtual Assistant

The Complete Financial Advisor Toolbox

<http://vsa.fsonline.com>

The Lincoln Financial Group VSA Library is a limited version of The Virtual Assistant (VSA). The Virtual Assistant, located at <http://vsa.fsonline.com>, is available to Lincoln Financial agents for just \$19.95 per month (regularly \$23.95 per month). **It contains additional content, including Client Newsletters, Seminar Presentations, Personal, Business, Estate and Financial Calculators and Life Guides, as well as the ability to print all presentations customized for the advisor and client.**



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Resource and Reference Tools Details:

Documents Online

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Tools and Techniques Online Library

National Underwriter's definitive "how-to" series on a variety of financial, investment and planning topics. If purchased in book form, this resource would cost hundreds of dollars!

Tools & Techniques of Charitable Planning
Tools & Techniques of Employee Benefit and Retirement Planning
Tools & Techniques of Estate Planning
Tools & Techniques of Financial Planning

Tools & Techniques of Income Tax Planning
Tools & Techniques of Investment Planning
Tools & Techniques of Life Insurance Planning
Tools & Techniques of Life Settlement Planning
Tools & Techniques of Retirement Income Planning

Tax Information

Plain English **answers to frequently asked tax questions** plus **printouts of the sections of US Tax Code** that support the answers!

IRC Sections: Direct links to the US Tax Code

Federal Tax Law: An explanation

State Tax Gateway: A jumping off point to all the state tax codes on the Net

Mental Vitamins

Exclusive to the VSA, Mental Vitamins gives you the thoughts and encouragement of some of the world's most popular motivational and inspirational people at just a "click." A great self-improvement tool and a wonderful resource for speeches, sales meetings and presentations.

For additional information, visit <http://vsa.fsonline.com>, contact The Virtual Assistant at 225-387-9845 or email info@fsonline.com.

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